The Blue Bear Methodology & Approach









1. Health Check

- Non disclosure agreement
- Agree scope
- Deploy required expertise
- Pre-visit Questionnaire
- Schedule on site visit

- o Review current process'
- Identify areas of improvement
- <u>Present</u> indicative savings and cost to deliver
- Establish valid business reason to proceed

2. Feedback Results 3. Implement & Manage 4. Comply & Improve

- Establish heads of agreement
- Appoint implementation team
- Manage implementation process
- o On going management of new processes

- Management reporting
- On going compliance management Library Suite
- Agree new goals, values and objectives
- Development of busines's relationship



CTPAT - CUSTOMS TRADE PARTNERS AGAINST TERRORISM



WHY CTPAT AND WHY HAS IT BEEN INTRODUCED?



WHY APPLY NOW FORTHE CTPAT?



WHATSTHE PROCESS TO CTPAT APPROVAL?



WHAT ISTHE CURRENT POSITION WITHTHE UK AND EU?



THE DISCOVERY AUDIT



IDENTIFY STEPS TO ACTION, DAYS TO COMPLETE, TIME SCALES AND OPPORTUNITIES



What is the CTPAT?

The CUSTOMS PARTNERS AGAINST TERRORISM (CTPAT) registration is an internationally recognized quality mark indicating that your role in the international supply chain is secure, and that your customs controls and procedures are efficient and compliant.

Why has it been introduced?

The introduction of CTPAT status is the need to secure international supply chains and the introduction of Customs-Trade Partnership Against Terrorism (C-TPAT) in the USA since 9/11.

CTPAT is based on, and is compatible with, the World Customs Organisation's SAFE Framework of Standards and Europe's AEO (Authorised Economic Operator) which is being implemented by Customs authorities across the globe.





Why Apply Now?

The CTPAT status is not mandatory. However, due to the new (Customs Code) being implemented CTPAT approved traders will receive increased facilitation and reduction of cost within:

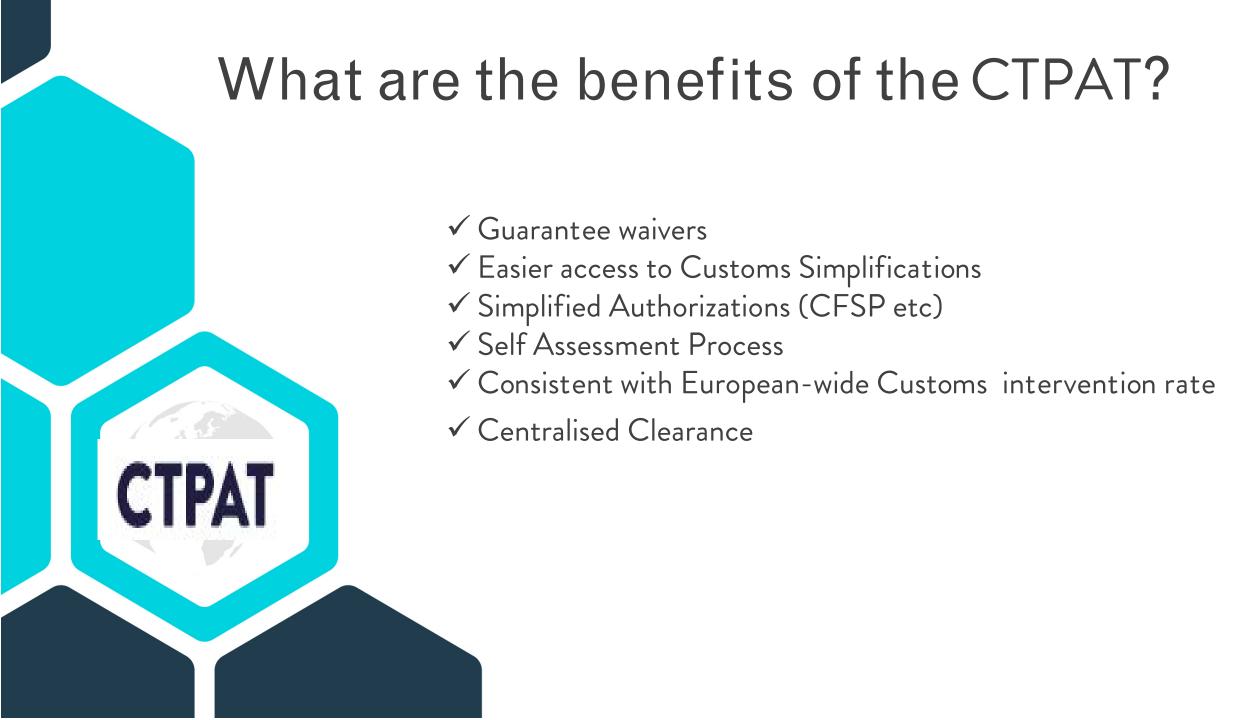
- Customs Warehousing
- CFSP
- IPR/OPR
- Simplified European wide clearances
- Self Assessment





The CTPAT standards are:

• Issued to any business that fulfills the specified criteria in the areas of customs security compliance, recordkeeping standards, data security, competence and financial solvency.



Additional Benefits from CTPAT

- 'Mutual Recognition' with countries inside Europe such as Germany, France
- 'Mutual Recognition' with countries outside Europe including: China, Japan, India and Switzerland
- Future Links to Trust A Trader covering Malaysia and Indonesia
- Fast track through customs controls
- A low Customs Risk Rating Score
- Recognized status within International Trade
- 'Quality Marque' and a Marketing Tool

What's Position Within the USA?

- 12,000 authorizations throughout US
- **200** CTPAT Auditing Officials
- 3000 authorizations in the UK

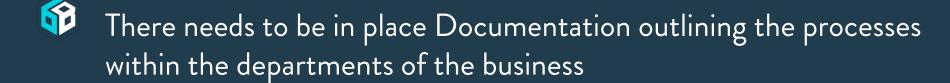
Changes in Europe and UK may result in a large number of companies applying for CTPAT status. CTPAT 2020 means Customs are re-authorizating company's, so the compliance 'rush' has already started!

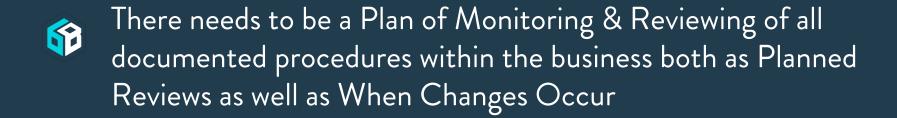
Registering Process = approx. 9-12 months



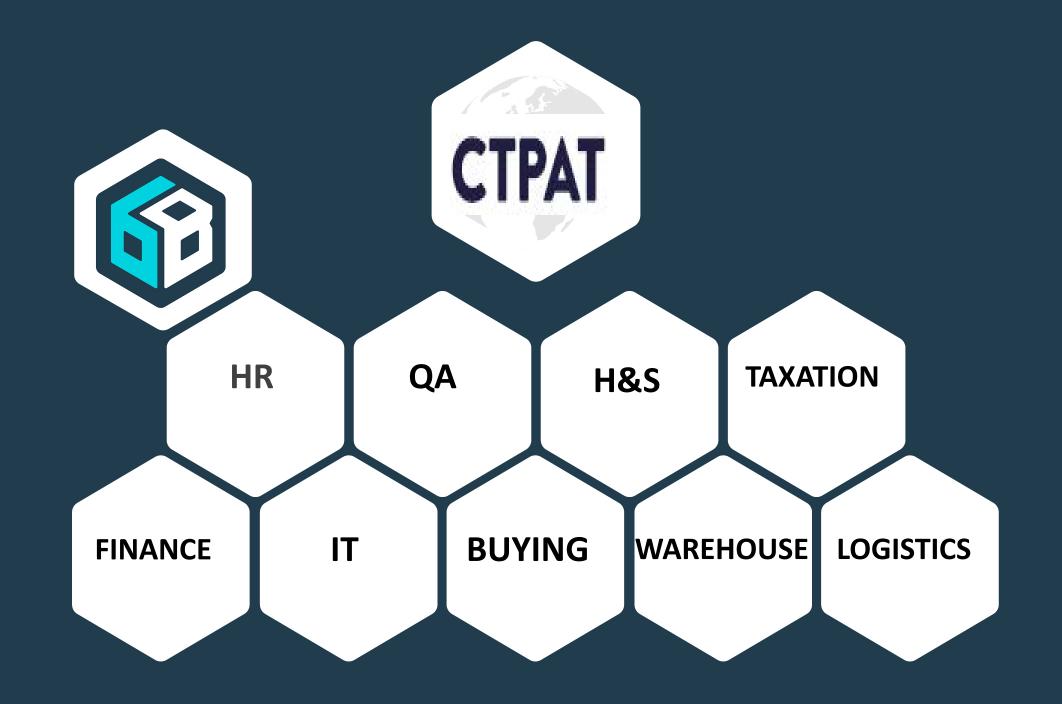
REQUIREMENTS TO MANAGE CTPAT







The Reviewing Process needs to show records of 'Changes' as well as recording 'No Changes Required' as appropriate from the Review



REQUIREMENTS TO MANAGE CTPAT

- When Updating and Revising changes there needs to be a Process of Version Control and Authorisation
- Any major changes need to be communicated to the CTPAT Team directly
- Teams need to be updated and trained as to Process Changes and these need to be recorded



REQUIREMENTS TO MANAGE CTPAT







Teams need to be updated and trained as to Process Changes and these need to be recorded





CTPAT Experts to specifically meet the CTPAT Standards







Transparent Physical CTPAT Compliance Audit Reporting for all the sites around the USA



Fully Transparent Customs Testing & Auditing for Tariff Code Sampling, Declaration through to Warehouse Allocation CFSP Proof Testing



Site Entry & Security Testing for Site Security Compliance



BLUEBEAR SUPPLY CHAIN SOLUTIONS

As trained Process Improvement Practitioners we offer support in areas of:

- Business Cell & Business Area Diagnostics
- Process Mapping & Identifying Waste
- Process Measuring
- Process Solutions
- Process Improvement Training within Supply Chain
- Integrate the above within the CTAPT Auditing Process